

THE 2007 TOP 30 MODULAR/WHOLE-HOUSE PANEL BUILDERS

1-12

RANK (06rank)	COMPANY/CEO	ADDRESS	2007 HOMES SHIPPED (vs. '06 shipments)	2007 GROSS REVENUE* (vs. '06 revenue)
1 (1)	CHAMPION ENTERPRISES (p) William Griffiths	755 W. Big Beaver Rd., Site 1000 Troy, MI 48084 248-614-8200 www.championhomes.com	3,670 -21% ▼	\$1,273 -7% ▼
2 (2)	CLAYTON HOMES (p) Kevin Clayton	5000 Clayton Rd. Maryville, TN 37804 865-380-3000 www.clayton.net	2,370 -25% ▼	\$3,500 164% ▲
3 (3)	PALM HARBOR HOMES (p) Larry Keener	15303 Dallas Pkwy., Suite 800 Addison, TX 75001 972-991-2422 www.palmharbor.com	1,850 15% ▲	\$661 -7% ▼
4 (-)	WAUSAU HOMES Tom Schuette/Jay Schuette	P.O. Box 8005 Wausau, WI 54402 715-359-7272 www.wausauhomes.com	1,810 n/a	\$243 n/a
5 (4)	MUNCY HOMES Thomas Saltgiver	1567 Rte. 442 Hwy. Muncy, PA 17756 570-546-5444 www.muncyhomesinc.com	1,005 -25% ▼	◆
6 (5)	EXCEL HOMES Steve Scharnhorst	300 Corporate Center Dr., Suite 602 Camp Hill, PA 17011 717-761-7650 www.excelhomes.com	860 -28% ▼	\$92 -17% ▼
7 (6)	RITZ-CRAFT CORP. Paul D. John	15 Industrial Park Rd. Mifflinburg, PA 17844 800-326-9836 www.ritz-craft.com	705 -17% ▼	\$75 -18% ▼
8 (-)	NATIONWIDE CUSTOM HOMES Andy Miller	1100 Rives Rd. Martinsville, VA 24115 276-632-7100 www.nationwidecustomhomes.com	696 n/a	\$73 n/a
9 (7)	PROFESSIONAL BUILDING SYSTEMS William D. French	72 E. Market St. Middleburg, PA 17842 570-837-1424 www.pbsmodular.com	645 -17% ▼	\$59 2% ▲
10 (9)	LIBERTY HOMES Michael F. Hussey	P.O. Box 35 Goshen, IN 46527 574-533-0431 www.libertyhomesinc.com	549 -1% ▼	\$78 -20% ▼
11 (21)	FLEETWOOD ENTERPRISES (p) Elden L. Smith	3125 Myers St. Riverside, CA 92503 951-351-3500 www.fleetwood.com	542 108% ▲	\$1,912 -11% ▼
12 (17)	AMERICAN HOMESTAR CORP. (p) Finis Teeter	2450 S. Shore Blvd., Suite 300 League City, TX 77573 281-334-9706 www.americanhomestar.com	530 55% ▲	\$69 -38% ▼

*In millions

◆ = Declined to share revenue numbers

THE 2007 TOP 30 MODULAR/WHOLE-HOUSE PANEL BUILDERS

13-30

RANK (06 rank)	COMPANY/CEO	ADDRESS	2007 HOMES SHIPPED (vs. 06 shipments)	2007 GROSS REVENUE* (vs. 06 revenue)
13 (-)	MANIS CUSTOM BUILDERS Kim Manis	16620 Airbase Rd. Maxton, NC 28364 910-844-1105 www.maniscustombuilders.com	400 n/a	\$30 n/a
14 (13)	SIMPLEX INDUSTRIES Patrick Fricchione Jr.	One Simplex Dr. Scranton, PA 18504 570-346-5113 www.simplexhomes.com	358 -21% ▼	\$33 -27% ▼
15 (19)	HANDCRAFTED HOMES William A. Murray	101 Eastern Minerals Rd. Henderson, NC 27537 252-436-0001 www.handcraftedhomes.com	255 -17% ▼	\$24 -14% ▼
16 (22)	UNIBILT INDUSTRIES Douglas Scholz	8005 Johnson Station Rd. P.O. Box 373 Vandalia, OH 45377 937-890-7570 www.unibilt.com	253 0% —	\$15 -32% ▼
17 (20)	WESTCHESTER MODULAR HOMES Charles W. Hatcher	30 Reagans Mill Rd. Wingdale, NY 12594 845-832-9400 www.westchestermodular.com	230 -25% ▼	\$26 -13% ▼
18 (-)	BARDEN BUILDING SYSTEMS Kevin Tomko	103 Kelly Ave. Middleport, NY 14105 716-995-6500 www.bardenhomes.com	210 n/a	◆
18 (-)	FUQUA HOMES Philip R. Daniels	7100 S. Cooper Arlington, TX 76001 817-465-3211 www.fuquahomes.com	210 n/a	\$45 n/a
20 (24)	PENN LYON HOMES CORP. Roger A. Lyons	195 Airport Rd. Selinsgrove, PA 17870 570-374-4004 www.pennlyon.com	200 -13% ▼	\$30 -6% ▼
21 (-)	S.S. HOMES Roger M. Scott	2129 50th Ave. NW Gig Harbor, WA 98335 253-265-3311	170 n/a	\$1 n/a
22 (27)	BARVISTA BUILDING SYSTEMS Tony K. Watson	390 Mountain View Rd. Berthoud, CO 80513 970-532-4257 www.barvistabuildingsystems.com	125 0% —	\$15 0% —
23 (-)	HOMEWAY HOMES Brian Schieler	100 Homeway Ct. Deer Creek, IL 61733 309-447-6261 www.homewayhomes.com	120 n/a	\$10 n/a
24 (-)	DESIGN HOMES Vic DePhillips	11 Edwards Dr. Bloomsburg, PA 17815 570-752-1001 www.designhomesllc.com	114 n/a	\$12 n/a
25 →	GUERDON ENTERPRISES Laurence Dawson	5556 S. Federal Way Boise, ID 83716 208-345-5100 www.guerdon.com	100 n/a	\$37 n/a
26 (30)	MANUFACTURED HOUSING ENTERPRISES James L. Newman Sr.	09302 State Rte. 6 Bryan, OH 43506 419-636-4511 www.mheinc.com	80 -25% ▼	\$8 -20% ▼
27 (-)	SOUTHERN STRUCTURES Stephen J. Stump	334 Cypress Rd. Ocala, FL 34472 352-680-1911 www.southernstructuresinc.com	53 n/a	\$7 n/a
28 (-)	SILVER CREEK HOMES Craig Pawling	2260 Cassopolis St. Elkhart, IN 46514 574-262-2700	50 n/a	\$5 n/a
28 (-)	VANTAGE POINTE HOMES Dan Kuhr	1000 W. Rokeby Rd. Lincoln, NE 68523 402-423-8821 www.vantagepointehomesinc.com	50 n/a	\$6 n/a
30 (-)	JACOBSEN MANUFACTURING W.R. Jacobsen	600 Packard Ct. Safety Harbor, FL 34695 727-726-1138 www.jachomes.com	49 n/a	\$38 n/a

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THE 2007 TOP 10 MANUFACTURED HOUSE BUILDERS

1-10

RANK (06rank)	COMPANY/CEO	ADDRESS	2007 HOMES SHIPPED (vs. '06 shipments)	2007 GROSS REVENUE* (vs. '06 revenue)
1 (1)	CLAYTON HOMES (p) Kevin Clayton	5000 Clayton Rd. Maryville, TN 37804 865-380-3000 www.clayton.net	29,932 12% ▲	\$3,500 164% ▲
2 (3)	FLEETWOOD ENTERPRISES (p) Elden L. Smith	3125 Myers St. Riverside, CA 92503 951-351-3500 www.fleetwood.com	12,936 -15% ▼	\$1,912 -11% ▼
3 (2)	CHAMPION ENTERPRISES (p) William Griffiths	755 W. Big Beaver Rd., Suite 1000 Troy, MI, 48084 248-614-8200 www.championhomes.com	9,971 -35% ▼	\$1,273 -7% ▼
4 (4)	PALM HARBOR HOMES (p) Larry Keener	15303 Dallas Pkwy., Suite 800 Addison, TX 75001 972-991-2422 www.palmharbor.com	4,887 -33% ▼	\$661 -7% ▼
5 (6)	AMERICAN HOMESTAR CORP. (p) Finis Teeter	2450 S. Shore Blvd., Suite 300 League City, TX 77573 281-334-9706 www.americanhomestar.com	1,750 0% —	\$69 -38% ▼
6 (7)	LIBERTY HOMES Michael F. Hussey	P.O. Box 35 Goshen, IN 46527 574-533-0431 www.libertyhomesinc.com	1,059 -28% ▼	\$78 -20% ▼
7 (10)	JACOBSEN MANUFACTURING W.R. Jacobsen	600 Packard Ct. Safety Harbor, FL 34695 727-726-1138 www.jachomes.com	559 -36% ▼	\$38 -32% ▼
8 (-)	TRITON HOMES Joel Goodman	1860 N.W. 118th St., Suite 100 Clive, IA 50325 515-221-3300 www.tritonhomesusa.com	311 n/a	\$38 n/a
9 (15)	RITZ-CRAFT CORP. Paul D. John	15 Industrial Park Rd. Mifflinburg, PA 17844 800-326-9836 www.ritz-craft.com	240 -19% ▼	\$75 -18% ▼
10 (14)	MANUFACTURED HOUSING ENTERPRISES James L. Newman Sr.	09302 State Rte. 6 Bryan, OH 43506 419-636-4511 www.mheinc.com	219 -30% ▼	\$8 -20% ▼

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